

MARC J. HANSEN

Principal Broker, Utah · JWH Real Estate · Licensed since 2004

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JWH
REAL ESTATE

Hands-on principal broker and developer representing owners, buyers, and investors on residential, land, and commercial property in Northern Utah — listing, sale, lease, and development from site control through close.

1,250+

Closed transactions

\$300M+

Career volume

600+

Lots developed

20+

Years in the business

Principal Broker / Owner, JWH Real Estate

JWH Real Estate / Formerly John W. Hansen & Associates Real Estate · South Ogden, Utah

LISTING & SALE

- ▶ Single-family homes, townhomes, new construction, building lots, and investment properties — listing through close.
- ▶ Seller-side: CMA and pricing, listing prep and marketing, offer negotiation, and contract to close.
- ▶ Buyer- and investor-side: locate properties, offer strategy, inspection and title review, and acquisition of homes, lots, and income property.

COMMERCIAL SALE & LEASE

- ▶ Office, retail, and industrial sale and lease representation for owners and users.
- ▶ Listing, acquisition, and lease negotiation — including 1031 exchanges, new leases, renewals, and expansions.
- ▶ Pad sites, commercial land, and build-to-suit for users and developers.

LAND & DEVELOPMENT

- ▶ Entitled, developed, and sold more than 600 residential lots across 20 Weber County communities — site control through infrastructure, lot sales, and builder close-out.
- ▶ Lot inventory, land acquisition, and community development for landowners and builders in Weber, Davis, and Box Elder Counties.
- ▶ Raw ground, farms, ranches, and recreational acreage.

REPRESENTATION

Owners & sellers

Listings, pricing strategy, negotiations, and contract to close.

Buyers & investors

Locate properties, offer strategy, 1031 exchanges, and in-house management after close.

Landowners & builders

Raw ground, entitlements, builder close-out, farms and ranches.

Commercial users

Sale, lease, pad sites, and build-to-suit.

CREDENTIALS

Licenses & education

- ▶ Idaho Real Estate Broker — 2014
- ▶ Utah Real Estate Broker — 2011
- ▶ Utah Real Estate Agent — 2004
- ▶ B.S. Professional Sales, Weber State University — 2010

Awards & community

- ▶ NWAOR Top 1% Producer
- ▶ Professional Achievement Award
- ▶ Fremont High School Athletic Hall of Fame
- ▶ BYU Football Letter Award, WR — 2003